



## *Senior Account Manager*

Job Category: Sales  
Job ID: 2011-0527-1  
Location: Nashville, TN

This person is responsible for selling International Tower Lighting, LLC products and services to existing customers as well as building new trusted relationships.

The role requires a seasoned candidate with a minimum of 8+ years experience in the wireless communication industry and a proven track record in successfully managing accounts and closing sales. Candidate must have excellent communication and presentation skills and demonstrated ability to work with executive management.

A BA/BS in Sales or Marketing preferred. The position will be based in Nashville, Tennessee and will require frequent domestic travel including trade show attendance.

Qualified candidates please apply to [humanresources@itl-llc.com](mailto:humanresources@itl-llc.com)